Microsoft Dynamics 365 Business Central has opened so many doors for companies that traditionally could not consider the possibility of using Microsoft Dynamics NAV. This new trend and huge demand became an opportunity for many Microsoft Partners or even companies who have never been in the Dynamics family before to add Dynamics 365 Business Central to their portfolio.

Is this what has happened in your case as well? Do you need your team to be trained on Dynamics 365 Business Central or maybe you have just hired new people?

2-day intensive hands-on workshop

There are a lot of new things to consider and be aware of before embarking on this journey with your customers. During the 2-day technical boot camp we will kick off what we believe is key in making you successful while implementing Business Central:
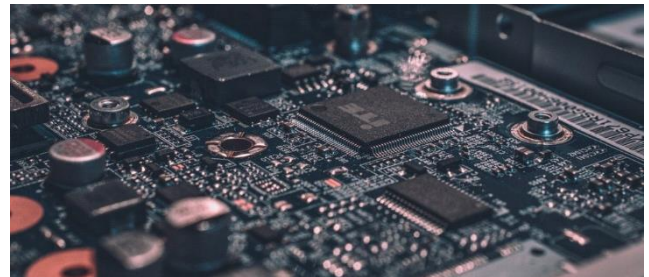
Day 1

- Installing and setting up the Business Central cloud demo environment
- Installing and setting up Business Central on-premise demo environment (setting up an Azure server and installing all demo components)
- Differences between the cloud and on-premise versions of Business Central
- Product architecture – deep dive
- Server sizing considerations
- Azure SQL and SQL server, differences, pros and cons
- Azure AD integration, what it is and how it works, and why use it
- Application overview (Classic Client, Web Client, Tablet Client, Phone Client)

Day 2

- o Overview of functional areas (financial management, budgeting, cost accounting, cash flow, bank account management, account schedules, other reporting) and understanding product capabilities
- Intercompany accounting (intercompany transactions and consolidations)
- Fixed assets
- Sales
- Purchases
- Marketing management (contact management, sales force automation, pipeline management, segments, marketing automation, campaign management)
- Inventory
- Warehouse management systems
- Automated data capture systems
- Assembly bills of materials and assembly orders
- Manufacturing
  - o Production BOMs
  - o Routings, machine and work centers
  - o Production Orders
  - o Material Requirements Planning
  - o Capacity Planning

- o Execution
- o Costing
- Jobs
- Resource planning
- Service management
- Human resources

> **Participants will leave the course with a clear picture of the new Dynamics 365 concepts and features.**

About the instructor:

Berny During has been a Microsoft Certified Trainer for the last 20 years and started training on Microsoft technologies on NT 3.51 and NT 4.00. He started training on Navision in 1998 when he was appointed as the Product Manager for the product in South Africa. He has been doing training on NAV ever since and has delivered NAV courses as far as Australia, Ireland, United Kingdom, America, Middle East and all over Africa. Over the years he was instrumental in rolling out the certification program to South Africa, was part of the team that initially rolled out the methodologies to Africa, has been involved in some of the larger NAV implementations worldwide, and together with his previous business partners, started his own successful NAV practice which he sold in 2014. He trains all aspects of the product, from all the application modules, to the development and the technical aspects of the product. Berny now solely focusses his attention on Dynamics trainings.

About 1ClickFactory

Being a Dynamics solution provider today can be an opportunity or a challenge. Your business is challenged by new business models, technologies, competitors, growth, etc. In general, it's a constantly changing world that is difficult to navigate and create more profitability with less risk and lower investments. 1ClickFactory helps Partners efficiently update, deploy, transform, develop and certify solutions for Microsoft Dynamics. We are the largest provider of Microsoft Azure services for Dynamics platforms. We lead innovation with services for Dynamics 365 apps and extensions.