



RELIABLE DYNAMICS UPGRADE PROJECTS IMPLEMENTED QUICKLY

**A testimonial from Georg Böhlen,
Managing Director of
gbedv GmbH & Co. KG**

gbedv GmbH & Co. KG, as a Microsoft Partner, specializes in Dynamics 365 Business Central installations and customizations. With their certified, standard software OPplus, you can enhance and simplify the Financial Management area of Microsoft Business Central. OPplus has nine modules and is a powerful solution for every single area of financial accounting. Over 3,500 companies worldwide use OPplus for their financial accounting.



GEORG BÖHLEN

Managing Director of
bedv GmbH & Co. KG

HOW DID YOU LEARN ABOUT QBS UPGRADE SERVICE DELIVERED THROUGH 1CLICKFACTORY?

"Another Microsoft partner (editor's note: CTM Computer Technik Marketing GmbH) had ordered an upgrade project from 1ClickFactory. Since this upgrade included gbedv modules, 1ClickFactory approached gbedv. We then agreed on a joint project, where three databases needed to be upgraded. More or less this was kind of a confidence-building measure, which was implemented to our complete satisfaction."

WHAT WAS YOUR IMPRESSION OF WORKING WITH 1CLICKFACTORY?

"Besides the reference from CTM GmbH, the fixed price we were offered convinced us to work together right away. In the course of the project it quickly became clear that, due to the complexity, a longer period of time would be needed for implementation. We had expected that. What surprised us positively, however, was the fact that in the end the timeline was able to be undercut."

"If you want to implement a Microsoft Dynamics upgrade project quickly and reliably, you are in the best hands with QBS group and 1ClickFactory."

HOW SATISFIED ARE YOU WITH THE IMPLEMENTATION OF QBS UPGRADE SERVICE THROUGH 1CLICKFACTORY?

"The implementation was superb throughout! The service quality was excellent. We quickly realized that our own employees would not be able to implement such project with the same efficiency, because our team doesn't upgrade systems frequently enough. One should honestly ask oneself here whether the use of one's own resources in such complex project can really make sense. As already mentioned, the upgrade was finished faster than planned and afterwards immediately executable. Our customer could start his tests instantly. I would also like to mention once again the implementation at a fixed price, which gives you the planning security you want."

WOULD YOU RECOMMEND THE QBS UPGRADE SERVICE THROUGH 1CLICKFACTORY

"The reliability and performance of 1ClickFactory is quite remarkable. We couldn't meet the same timeline and quality for the project delivery with our own resources. The people from 1Clickfactory involved in the project were simply great!"

WHAT WAS THE CHALLENGE WITH THIS PROJECT?

- The upgrade was from an old Dynamics NAV version 2.6 to NAV2016
- The customer environment was highly customized
- Conversion from Forms to Pages was a huge challenge

WHAT WAS THE PARTNER'S SITUATION BACK THEN?

- Scarcity of resources
- Internal lack of know-how
- Timely implementation was unlikely with our internal resources